



SAMA PARTNERS
THE SECURITY INTELLIGENCE COMPANY

“We Keep Threats at Bay!”

**Leading the cyber resilience for
economies & societies**

Our Company

SAMA PARTNERS Business Solutions GmbH focuses on **Security & Compliance** both at strategic, processual, or operational levels. The spectrum of expertise of SAMA PARTNERS encloses **consulting services, managed security services** as well as **solution development services** with focus on **cyber & information security**. SAMA PARTNERS has a high experience in setting governance and management systems for information and cyber security both for classical (office) and industrial IT (OT). Besides, SAMA PARTNERS is an **accredited security training institute** from EC-Council and PECB, offering several cutting-edge trainings for customers and employees alike. SAMA PARTNERS obtained in 2018 the price Company Star in the category Digitalization/Industry 4.0 The "Großer Preis des Mittelstandes" of BVMW reached the top 10 best list of German participants in the "European Business Promotion Award" of the European Commission.



Quick Facts

- Corporate Headquarter: Mannheim, Germany
- Offices: Munich, Germany/Tunis, Tunisia
- Year Established: 2010
- Employees: 70
- Certified according to ISO/IEC 27001: (TÜV-SÜD)
- High qualifications and many years of practical experience in various industries sectors
- Operates its own Cyber Security Academy offering several security courses and certifications
- Operates its own "SOC-as-a-Service": SOcurity®
- Official Information Security Lecturer at Hochschule Mannheim (University of Applied Sciences), Faculty Digital Business Technology

Our Vocation

Based on our "**security**" core competence (IT, information security and cybersecurity), SAMA PARTNERS Business Solutions GmbH pursues an **integrative approach** in order to link the areas of classical IT (from software-development to IT service management) with the business processes and, at the same time, to meet the requirements of operational, industrial IT (production, etc.). Our approach is implemented through consulting as well as expert services and training. Thus, we guarantee our clients a **holistic support**.

Cybersecurity is therefore no longer a niche activity and, above all, is no longer a luxury. Today, even small organizations are targeted, as hackers access their customers and suppliers through them, which can be their final targets (supply chain hacking).

We envision a future without **cyber risk**. We assist our customers to be so effective at security operations that both the likelihood and impact of a cyber attack is minimized to the point where risk is essentially **zero**.



Major Milestones

- Selected best mid-sized company of the year 2018 in Germany ("UnternehmerStar" 2018 Prize)
- Member of the European Cyber Security Organisation (ECSO)
- Official regional representative of Teletrust in Baden-Württemberg
- Labeled IT Security made in Germany and IT Security made in Europe.
- Member of the cluster Electric Mobility South-West Germany, emobil-BW
- Member of the International Telecommunication Union, ITU-T Study Group 17
- Initiator and organizer of the yearly Cybersecurity Conference, Mannheim (Germany) since 2015

Our Mission



Our approach is to efficiently bring security up to the very start of the information system lifecycle, build fresh architecture to enable information security, and to create the foundations for fulfilling compliance requirements.

Our Services Portfolio

✓ Security as a Service

IT security is the top priority at SAMA PARTNERS. Our team of consultants supports you in the secure design of your corporate IT. From the use of relevant security technologies to the design and implementation of a tailor-made IT security architecture – in compliance with legal requirements – we are by your side in an advisory capacity or as part of our expert services.

✓ Development

The software used should always meet the requirements and optimally map processes. Together with you or for your company, our experienced experts develop secure industrial and business software tailored to your company. Our best practices and security standards are decisive for software development as well as for the quality assurance of frontend and backend.

✓ Training & Certifications

As a partner and accredited academy of the DevOps Institute, we offer high-quality capacity building programs. For critical infrastructures, we developed industry-specific workshops on the requirements of the IT security law. Our experienced security experts and lead auditors help you to sensitize your employees through targeted knowledge transfer. We enable you an efficient and secure procedure later and to meet legal requirements.

✓ Architecture

A secure enterprise architecture provides a solid foundation for your enterprise IT and OT. We support you in building and optimizing your secure architecture and enable smart communication in your production by using a customized enterprise application integration platform.

✓ Processes

In order to be efficient and to be able to react quickly to new requirements and customer wishes, a lean and agile process management is required. With our support, you will not only receive secure business processes, but also optimized service management for even more satisfied customers.

✓ Your Secure Digital Transformation

Our rightshoring in Tunisia is the best way to maximize your return on investment and minimize your overhead. We provide you a well addressed model with 24h available skilled team and adhering to the german law via a direct trustful contract with the headquarter.

Our Cybersecurity Operation Solutions

SAMA PARTNERS target both defensive and offensive security services. SAMA PARTNERS' SOC-as-a-Service offers its customer the needed expertise to ensure around the clock monitoring and incident handling facilities. Vulnerability Scanning-as-a-Service coupled with penetration testing and red teaming services make the cornerstones of the offensive security portfolio of SAMA PARTNERS.

Vulnerability Assessment, Pentesting & Attack Simulation

- Our Vulnerability Assessment is solid systematic examination of your information systems or products that determine the adequacy of your security measures and identify security deficiencies. We focus on finding vulnerabilities and prioritizing them by risk.
- SAMA PARTNERS intelligence led red team testing involves the use of a variety of techniques to simulate an attack. It follows a rigorous procedure: Reconnaissance, Information Analysis, Execution, Exploitation, Control & Movement, Actions on Target.

Our intelligence security approach serves as a springboard for taking real-life examples of cyber-attacks, including motivations, objectives and methods of existing attackers, relevant to customer context.

SOC-as-a-Service: SOCurity®

- SAMA PARTNERS' SOCurity® offers its customers the possibility to have security experts providing round-the-clock monitoring of their own infrastructure as well as real-time incident handling.
- Our SOCurity® provides the technology, process and expertise you need to deliver dynamic 24x7 security.

Cyber Threat Intelligence

- Our Security Intelligence approach is based on the collection, evaluation, and response to data generated on an organization's network undergoing potential security threats in real-time. Our Security Intelligence aims to add value to every security function and to several other teams in the organization. It promises to provide refined information which help to detect looming threats and alleviate the exposure of the organization of these threats.
- Our Cyber Threat Intelligence methodology correlates all events with industry-leading threat intelligence from commercial and open source feeds.
- SAMA PARTNERS cyber threat intelligence solutions collect and analyze a myriad events per day and enrich them with threat intelligence and risk context to drive faster threat detection, simplify incident response and eliminate alert fatigue.



Collect



Enrich



Analyze



Consume



SHARE

we race **AGAINST** time, seconds matter

Our Success Story

SAMA PARTNERS has established itself as one of Germany's leading independent IT and engineering consultancies in the field of security and compliance. The number of employees has grown steadily in recent years. The service portfolio has been adapted and expanded to meet the needs of the market. SAMA PARTNERS has been involved in various cooperations and partnerships for more cybersecurity in recent years (BMW, Teletrust, ECSO, ITU, emobil-BW ...). Since 2015, the company has been the initiator and host of the annual CYBERSECURITY CONFERENCE in Mannheim, a non-profit event held in October, the European Cybersecurity Month. The conference is the event in the Rhine-Neckar metropolitan region for more cybersecurity with exciting inputs and topics by experts from the public, business and science. In 2017, a development center was established in Tunis, Tunisia, enabling SAMA PARTNERS to offer a wide range of support options in areas of custom software solutions, always with the highest level of information security in mind. In addition, we set up and matured our Security Operation Center (SOCurity®), an additional line of defense for our partners. Our hands-on expertise coupled with our cutting-edge tool arsenal, will put your threats at bay.



Our pillar of success — Our Team It is the team that makes SAMA PARTNERS what it is. In addition to well-founded training, regular further training and education, and practical experience, what matters most to us are human values. Our team of consultants combines professionalism and know-how to achieve the best results. A good working atmosphere is of great importance for us, because highest performance can only be achieved in connection with a respectful approach.

"We are committed to your success and we invite you to partner with us in your security journey."

Dr. Ali Mabrouk, CEO SAMA PARTNERS

Our References



Logistics & Transport

SAMA PARTNERS assisted the customer create a comprehensible and flexible framework for the management of IT resources, information risk and information security.



Energy

SAMA PARTNERS experts worked out and established a complete scaled agile methodology which coheres with the customer's requirements regarding the agile manifesto and the support of a multi-stream project running side by side.



Pharma & Chemicals

SAMA PARTNERS delivered a secure and high available mobile application for radiology imaging reading and documentation that can be used in emergency use cases due to a lack of radiologists onsite. The delivery included the software, the commented code, the installation procedure and a user manual based on customers' requirements.



Financials

SAMA PARTNERS assisted the customer to enhance its IT risk management approaches in dealing with IT risks especially those endangering the privacy, confidentiality, availability or integrity of its data assets.



Industrials

SAMA PARTNERS established a set of information security policies assisted the customer to improve visibility and strengthen security compliance management. We provided our customer a gap assessment and report on compliance. In addition, we offered annual penetration and application testing required for continued process compliance.

Cybersecurity is not only nice to have but also a prerequisite for a successful and sustainable business.

**PREVENT ATTACKS, STRENGTHEN YOUR CYBER DEFENSE
AND REACH YOUR CYBER MATURITY!**

an ISO-IEC 27001 Company

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